ANNATA *IDMS*™
Import and Dealer Management System
for Microsoft Dynamics™ AX

for Automotive Importers

A modern, fully integrated ERP solution for Automotive importers

Annata IDMS™ – Importer and Dealer Management System: developed within, and for, Microsoft **Dynamics**™ AX.

Microsoft Dynamics™ AX: the globally respected ERP system from Microsoft (previously under the name Axapta).

ERP solution: Enterprise Resource Planning system – the IT-solutions that are integrated across your company, allowing you to optimise the use of your resources.

Modern: (and future proof) because Microsoft invests huge amounts every year into R&D for this software.

Fully integrated: because what each business departments does is immediately reflected in the books of the finance department.

For automotive importers: because we have taken care of your industry-specific needs.

Our solution handles:
- OEM relations
- Sea and land transporters
- PDI
- Authorities
- Dealer relations
- Workshop relations
- And much more

Automotive covers:
- Consumer and commercial vehicles
- Construction equipment
- Agricultural machines and equipment
- Industrial machines and equipment

Or indeed, any business who wants to keep track of their devices (anything with a serial number), warranties, spare parts, service, rental agreements.

WE UNDERSTAND
Being an Automotive Importer is not all about the hardware you import, it is also about managing the information for it. We understand how to help you handle that information. And we understand the different roles played (e.g. OEM, Importer and Dealer/Workshop) are heavily dependent on each other. Our understanding is reflected in our solution

WHAT MCKINSEY SAY ABOUT CARS
As the strategists at McKinsey point out, in an Automotive world of change, it is becoming more and more important to be the best within the chosen strategy. McKinsey recommends three main strategies for car manufacturers and car distributors:

The mass producer, selling cars primarily on low price, through various channels.

The downstream integrator, being both importer and dealer.

The world class franchise partner, being the best choice partner for monobrand and multibrand dealers.

We are confident that **Microsoft Dynamics™ AX** with **Annata IDMS™** is the perfect choice, regardless of which strategy you choose.

BECOMING A WORLD CLASS FRANCHISE PARTNER
With our solution, you can help your dealers improve their performance by creating effective business processes that they can access via the web (e.g. car order, stock control). By helping them, you help yourself. We have a proven track record of high dealer satisfaction, as testified by Hyundai Sweden:
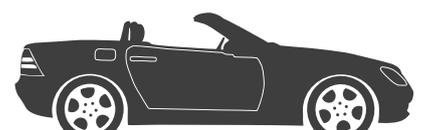
> *By implementing Annata IDMS™ to support our customer centric business processes, Hyundai in Sweden is currently ranked #1 by Swedish Auto dealers for outstanding web support, outranking all other brands (importers) on the Swedish market. This sends a strong message to us and our customer community, saying that all of us are reaping benefit from our focused investment in the right technology, the right partnerships and the right solutions. Annata IDMS™ has proven it's point, the votes are in."*

Thomas Joelsson, CIO, Hyundai Bilar AB, Sweden.

INTERACT
We help you design business processes that span across organisations. The strong integrational capabilities of our solution help you build and maintain integrations with your partners.

Interact with your suppliers
Smart purchase of vehicles with configurator, purchase order and integration with factories. Shipment control with vehicle import functionality (pre-registrations et.c.).
And much more.

Smart purchase of spare parts with master planning, purchase order and file communication with suppliers.
And much more.

Interact with your partners
Connect to your PDI partner, to authorities (for pre-registration where applicable), your transporters and more.

Interact with your franchise
Build support for a more profitable franchise by creating web based business processes.

USER FRIENDLINESS
We have a solid track record of satisfied users. They quickly understand how to use the system, know how and where to find information and how to act on that information. The similarity with Microsoft's Office package (Excel, Word, Outlook) helps users to navigate the system intuitively.

The logic in all modules is the same, allowing users to track data changes back and forth in the system, between modules.

WEB READINESS
Everything you ever wanted to do on the web suddenly becomes so much easier, with the web readiness of **Microsoft Dynamics™ AX** with **Annata IDMS™** . The web is a natural part of the system, not an extra solution. Reach out to customers, dealers, workshops, suppliers and involve them in your business processes.

FINANCE DEPARTMENT
In a sentence: **Microsoft Dynamics™ AX** with **Annata IDMS™** is an integrated ERP application. This means that the business departments actually create journal entries for you. If you are used to a non-integrated system environment, this is a revolution. You will experience reductions in: manual entry work, reconciliation, error tracking, time taken to close the period and much more.

Our solution, **Scannata EIM™** , will make you happy: It allows for scanning and electronic approval of supplier invoices.

IT DEPARTMENT
Microsoft Dynamics™ AX and **Annata IDMS™** are version controlled applications, meaning that new versions will be made available for your company on a regular basis. Upgrade work will be kept to a minimum. **Annata IDMS™** follows the release plan of **Microsoft Dynamics™ AX**.

We are proud to announce that Microsoft have certified **Annata IDMS™** for **Microsoft Dynamics™ AX 4.0**. The certification process is very strict and Microsoft engage independent third party evaluators who look into such things as architecture, coding, scalability and upgradeability.

WE PARTNER WITH YOU
You have reason to expect a lot from your consulting partner. We strive to help you succeed in your IT project, by taking a strong lead and recommending the path forward. Typically, we facilitate workshops where we help users from many departments to agree on new, improved business processes.

ABOUT ANNATA IDMS™
Annata IDMS™ is built by experts with deep knowledge of the Automotive industry specific processes and vast experience in software integration and development.

Annata IDMS™ uses standardised **Microsoft Dynamics™ AX** features and specifically developed add-ons for your industry needs. The development of the solution follows a best practice methodology which minimises upgrade efforts and version handling.

ABOUT ANNATA
The Annata group consists of highly motivated professionals, who through creativity, collaboration and commitment, help customers excel in their business. The Annata Group is present in United Kingdom, Sweden, Denmark and Iceland with a strong distribution network in Australia, USA, New Zealand, Europe, South America and South Africa.

CONTACT US
Learn more about making Annata your trusted advisor and business management systems partner. Contact us today.

Please find further information on our website;
www.annata.co.uk or send an E-mail to info@annata.co.uk

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